



QuickStart Program

DRL Tools Workshop

Professional Services

RAND's QuickStart Program is an ideal solution for organizations seeking to enjoy the benefits of a ENOVIA SmarTeam implementation but have limited budgets. The program is derived from our extensive industry and deployment experience with Product Lifecycle Management (PLM) solution integrations into a variety of organizations with multi-level needs. RAND is one of the world's leading providers of professional services and technology to the engineering community, targeting organizations in the building, infrastructure and manufacturing industries. We enable our customers to improve their competitiveness, productivity and profitability by enhancing key aspects of their Product Lifecycle Management (PLM) capabilities, including planning, development, and management.

RAND offers a range of packages to provide you with a low cost, rapid deployment of ENOVIA SmarTeam. Delivered by qualified RAND Implementation Specialists, QuickStart offers a structured implementation schedule that can get your organization up and running in ENOVIA SmarTeam. In addition, RAND offers a two-day DRL Tools Workshop to supplement your ENOVIA SmarTeam implementation package. INTRODUCE what are the benefits to the course, who would this appeal to?

DRL Tools Workshop

With the inclusion of the DRL Tools Workshop you will receive two additional onsite days to your SmarTeam training. During this time, RAND will install, review and expose your SmarTeam group to DRL SmarTeam Enhancement Tool kit. The DRL Tool is designed to allow rapid implementation of SmarTeam by providing a series of enhancement and Productivity Utilities that are commonly requested by SmarTeam users.

Workshop will review:

- Cascading Picklist
- Project Folders
- Phase Based Review
- Copy Files
- Drag and Drop
- Copy Attribute Values
- Retrieve Value from Parent
- Multi-select Lookup List

DRL Tools

- SmarTeam Enhancement Toolkit
- Classification
- Import/Export
- Server Side Processing
- Productivity Utilities
- Copy Tree
- Workflow
- Lifecycle Operations

QuickStart Services Authorization

_____ and RAND North America, Inc. both agree with the information detailed in this Services Package. Upon its acceptance the project will commence and RAND North America, Inc. will initiate to render services accordingly.

The Statement of Work is outlined in the RAND ENOVIA SmarTeam: CAD Data Management and Workflow and Web Integration with DRL Tools QuickStart Package Technical Brief. Any subsequent changes to this Statement of Work must be approved by both

_____ and RAND North America, Inc. All changes must be documented and are subject to additional charges. Any significant changes to project scope will require the creation of a new Statement of Work and will be treated as a new project.

The undersigned agree to the terms and conditions set forth in this document and are authorized to execute this Proposal, effective as of the date of signature by RAND North America, Inc.

Company Name: _____

Purchase Order Number: _____

Service Part Number: _____

2-day DRL Tools workshop: Yes, please add. No, thank you.

Name: _____

Title: _____

Signature: _____

Date: _____

RAND North America, Inc.

Name: _____

Title: _____

Signature: _____

Date: _____

RAND North America: 5285 Solar Drive, Mississauga, Ontario, Canada L4W 5B9



Terms & Conditions

- Prices are in U.S. Dollars
- Proposal and Prices are valid for 30 days from date of document
- Prices valid for bundled quotation. Items cannot be added or broken out separately
- Prices are exclusive of all taxes, shipping charges, travel & living expenses
- F.O.B. Shipping Point
- Payment due 30 days from invoice date
- Travel and living expenses for service delivery will be invoiced based on actual expenses incurred
- Client may cancel or postpone a scheduled consulting engagement without penalty by providing RAND with a written notification of their cancellation on or before 6 business days prior to the start of the engagement.

Please note: Client will be charged any RAND incurred travel costs for the cancellation or postponed Services plus client will be charged 1.5 service days for each week of cancelled services.

- Services rendered will be invoiced as delivered on a percentage-completed basis
- Services must be performed within one year of the date ordered and on a consecutive basis. No substitutions or credits for unused days are applicable
- Client to provide any training hardware and facilities
- Additional days can be added on a time and materials basis

For RAND Services

- Send purchase order to RAND North America, Inc. (reference PN# RA-STQS-VWFWB-DRL qty 1)
- Signed RAND NA Master Agreement & Services Authorization is required prior to order acceptance and the commencement of work

