



“We want to put our money into building libraries, community centers, and fire stations to better serve residents, not into printing plans and specifications. Buzzsaw is making the bid process easier and less expensive for us and for bidders.”

—Mike Mathews,  
Architectural Services Manager  
City of Fort Worth

# Accelerate your bid process.

You have just acquired the perfect piece of land or been awarded a huge contract for an office tower. The start date is set, but who will build it? You want the best prices from the most dependable subcontractors—and you need to get started as quickly as possible.

You need to assemble the drawing sets, invite contractors to bid, distribute drawing sets to participating contractors, and collect and evaluate the bids. Only then can you award contracts to winning bidders and start building. But with paper, phone, and fax driving the process, every phase of the bid cycle is inefficient, expensive, and slow.

Whether you manage a few or hundreds of bid cycles each year, Autodesk® Buzzsaw® collaborative project management can transform your bid assembly, distribution, collection, and award process. Autodesk Buzzsaw provides a collaborative, paperless bid management command center, helping to efficiently coordinate and accelerate every phase of the bidding cycle.

## Assemble, Solicit, and Award Without Paper

Does a mountain of paper stand between you and the successful completion of your next bidding cycle? Printing and assembling complete sets of drawings for each and every bidder costs a fortune. Then there's the expense of sending bid packages to dozens—or hundreds—of individual bidders. But cost is just the tip of the iceberg. It takes an incredible amount of time to process hard copy bids and award contracts. And all the while, you must answer a barrage of phone calls and faxes from bidders with questions.

Autodesk Buzzsaw moves project teams to a paperless bid process. Simply place a digital version of each bid package onto the Autodesk Buzzsaw project site and issue an invitation to bid. Bidders have secure access to bid instructions, scope and specification

information, and the design drawing sets. They can then submit bids in their own secure folders. No paper. No phone calls. No faxes. Bidders can even ask—and you can answer—questions in Autodesk Buzzsaw throughout the process.

From start to finish, Autodesk Buzzsaw streamlines every phase of the bidding process, enabling you to

- Distribute bid invitations to approved contractors for instantaneous retrieval
- Assemble complete, consistent—and paperless—bid packages in an organized, secure manner
- Notify bidders of changes and answer questions
- Award contracts to winning bidders

To further accelerate the process, integrate Autodesk Buzzsaw with your back-office financial applications. Once integrated, you can seamlessly evaluate bids and issue contracts. Instead of wrestling with stacks of paper, you focus on what you do best: procuring quality building services.

## Stay on Top of the Process

No one knows your business and processes as well as you do. You have compelling reasons for wanting to use your standards and practices to manage your bidding cycle. To reduce risk, you need to document every aspect of the bid process, especially correspondence and drawing changes. Plus, you need to collect the right information in the right format to adhere to organizational policies. Just as crucially, you don't want to adopt processes that might confuse or alienate subcontractors.

“The Buzzsaw team understood our requirements and helped us quickly and successfully deploy the solution to over 70 business units nationwide. Now we can easily solicit, track and administer bids needed to construct new homes... Autodesk continues to identify areas where automation and standardization can help drive efficiencies for us, such as customizable forms which accelerate bidding.”

—Kevin Tovar, Lennar Homes

Autodesk Buzzsaw doesn't force you to adopt a “one-size-fits-all” bid process or undergo a lengthy and expensive implementation. You can continue to use your own bid forms, create an auditable history of every bid cycle, maintain and enhance relationships with your current subcontractors, and ensure that everyone is working from the same current, accurate information. And it's all done in a secure environment.

With Autodesk Buzzsaw, you can

- Distribute plans and specs that conform to your organizational standards
- Control document versions and revisions at every stage of the process
- Collaborate securely with bidders while automatically maintaining a communication history
- Use current bid solicitation forms and policies in a paperless environment

Autodesk Buzzsaw accelerates the outbound and inbound flow of bid-related documents and information. Because it's designed to support—not replace—your current practices, you can get started virtually overnight. Your subcontractors can too—with little or no training. Subcontractors who prefer paper can even order hard copies of drawings from reprographers that you invite to participate in your Buzzsaw project site.

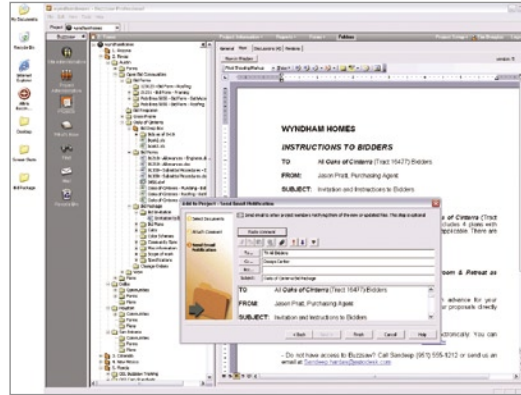
### Shorten Bidding Cycles

As you grow your business, you need to complete more bid cycles each year while controlling costs. Without paper, you dramatically improve your ability to complete more bidding cycles and drive expenses out of the process.

Autodesk Buzzsaw customers have experienced reductions in bid cycle times of as much as 70 percent. And, because it helps to ensure the accuracy and integrity of every bid-related document, Autodesk Buzzsaw reduces the chance of costly bidding errors—for both buyers and bidders.

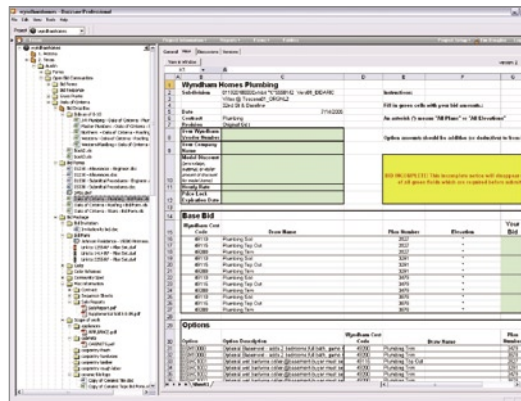
### For More Information

To find out how Autodesk Buzzsaw can improve and accelerate your bidding process, call 866-815-3501 (415-356-0700 outside the United States), send email to [buzzsaw.sales@autodesk.com](mailto:buzzsaw.sales@autodesk.com), or visit [www.autodesk.com/buzzsaw](http://www.autodesk.com/buzzsaw).



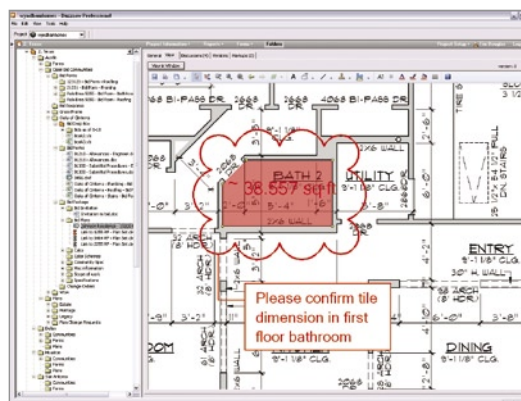
### Bid Notification

Keep your trade professionals informed. Ensure that everyone has timely access to accurate information and keep the process moving with notifications, alerts, and standard, secure bid forms.



### Flexible Bid Formats

Work the way you want to work, but do it more efficiently. Use your current bid forms or create new ones while making it easier for bidders to respond and easier for you to analyze incoming bids.



### Area Takeoffs

Know how much you need. Project members can easily view, mark up, and measure areas to quickly understand how much material is needed to get the job done.